



PRESS RELEASE

Galitt consulting and test service offer brings a decisive support to International PSPs entering the French market

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Galitt Payment Consulting and Testing Solutions Business Units combine their means to deliver a full array of consulting and test offer to international Payment Services Providers (PSPs) willing to enter the French market in the context of the PSD2 European Directive and the Open Banking.

With the inception of the PSD2 (Payment Service Directive) and the Open Banking context, international Payment Service Providers, which position themselves as the enablers of tomorrow financial services, wish to propose their digital services on a European level and realize they need to adapt to a large variety of situations in each country.

Galitt, thanks to its expertise on payment market in France, proposes a full set of services to these new entrants, which will support FinTechs that will integrate their offer with merchants and established stakeholders in the payment industry.

Galitt Payment Consulting Business Unit brings its support to the PSPs in understanding regulatory specificities of the French market. As it has been working closely with various players in the French banking industry for decades, Galitt has built a strong expertise in payment markets and consumer behavior, stakeholders in the ecosystem, developing payment protocols, undertaking certification processes and more generally managing every step in such a project. This way, Galitt consultants bring their expertise in the fields of regulation, technical implementation and certification processes to players that set up partnerships to play a structuring role in the complex French payment ecosystem.

Galitt Testing Solutions Business Unit proposes its test platforms to ensure new entrants on the French payment market will comply with existing standards and specifications. As PSPs need to connect with traditional financial institutions as well as merchants, they have to go through tests to guarantee their solutions comply with the Groupement Cartes Bancaires' CB2A protocol regarding authorization and data capture. Galitt platforms also perform end-to-end tests (also known as terminal integration tests) that verify the whole payment chain from the consumer card to the acquiring financial institution is functioning according to all specifications. Galitt proposes these tests either "on premise" or in SaaS (Software as a Service) mode.

Rémi Gitzinger, Executive Director of Galitt Payment Consulting Business Unit declares: "With its command of payment market both on French and European levels, Galitt is the reference player to bring guidance and support to international PSPs proposing their services on the French market."

Vincent Mesnier, Executive Director of Galitt Testing Solutions Business Unit adds: "As French market is extremely regulated through numerous specifications and test protocols, our expertise allows us to answer rapidly to the needs of European players entering the French payment market."

Galitt

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About Galitt (www.galitt.com) – Galitt, a Sopra Steria company, offers consulting and services dedicated to payment systems and secure electronic transactions. With a full set of recognized skills and know-how, Galitt assists its clients during the whole project life cycle: experts from the *Payment Consulting* Unit with their innovative approaches shed light on strategic choices; consultants from the *Payment Services* Unit support customers implementing their payment projects; teams from *Testing Solutions* Unit develop test software and take an active role in test automation and certification processes; staff from the *Payment Solutions* Unit build and run added-value payment applications; trainers from the *Payment Education* Unit broadcast Galitt expertise and skills during their seminars. Catti™, KaNest®, VisuCard®, G-Tokenizer™ and VisuBank® are software designed, developed and maintained by Galitt that may also host and operate them.

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