



PRESS RELEASE

Payments Industry Moves to Speed Chip Card Acceptance

Galitt Contributes to Development of Educational and Pre-Qualification Process for Resellers and Software Vendors

Chicago (IL), April 30th, 2015

Galitt, a leading provider of education, consultancy, testing and certification services for the payment industry, played an integral role in creating the U.S. EMV VAR Qualification Program. The program combines a chip education component and an accreditation program to streamline and simplify the testing and certification process for Value Added Resellers (VARs) and Independent Software Vendors (ISVs).

Through a coordinated, industry-wide effort with Payments Security Task Force, PCI Security Standards Council and the EMV Migration Forum, VARs and ISVs will be better equipped to integrate chip cards into small and mid-sized merchants' point-of-sales solutions in advance of the October 2015 liability shifts scheduled to go into effect by major U.S. payment networks.

Gerard de Moura, President and CEO of Galitt US, commented: "Education is essential to streamlining the implementation of EMV, and thorough testing is imperative to ensuring interoperability and compliance. Both education and testing have been at the heart of this industry initiative to which we are proud to be a contributor, bringing 25 years of experience in chip cards and EMV implementation guidance to the US market."

The optional U.S. EMV VAR Qualification Program consists of these key components:

- An educational curriculum that provides a clear explanation of how to implement chip in the U.S. electronic payments marketplace;
- A list of service providers independently accredited by the major payment networks to provide chip consulting and expertise;
- A pre-qualification process run by the accredited service providers to help VARs and ISVs begin the implementation and testing process before they work with acquirers to achieve final certification;

Galitt participated in the development of the program and recognizes the pre-qualification status, providing fast track certification for VARs and ISVs that have demonstrated the execution of solid chip solutions.

To learn more about the educational efforts, visit:

<http://www.emv-connection.com/chip-education-for-vars-isvs-and-merchants/>.

To begin the pre-qualification process, visit:

https://www.pcisecuritystandards.org/approved_companies_providers/var_qualifications_program.php.



About Galitt US (www.galitt.us) – Galitt has been dedicated for 25 years to providing education, consultancy, testing and certification services for payment systems and secure electronic transactions. Galitt US, with the support of its parent company, is focused on assisting US stakeholders more rapidly and productively streamline their EMV migration processes. Galitt has been helping financial institutions including Issuers, Acquirers, Processors, ISOs, ISVs, VARs and Merchants migrate to EMV since the first European deployments. Now, Galitt US is actively assisting US customers with a wide array of services ranging from off-the-shelf EMV education courses to Brand qualified EMV test tools, as well as EMV consulting and certification services. Galitt also provides expertise in emerging payments, including GlobalPlatform and NFC technologies.

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